

**Confidential**

**M • LE**

Get over it

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Member Event,  
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# **MOLE Video**

# Charging, that is better than refueling

1. Automated charging
2. Battery storage
3. Solar PV generation

# Parking bay topper with multiple power inputs

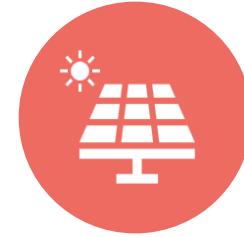
Single Unit.



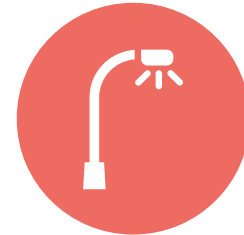
Single Unit with integrated battery.



+



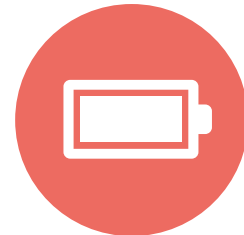
Solar PV Canopy



Streetlamp



Grid supply



Internal battery



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1. Universally deployable
2. Modular
3. Material re-use

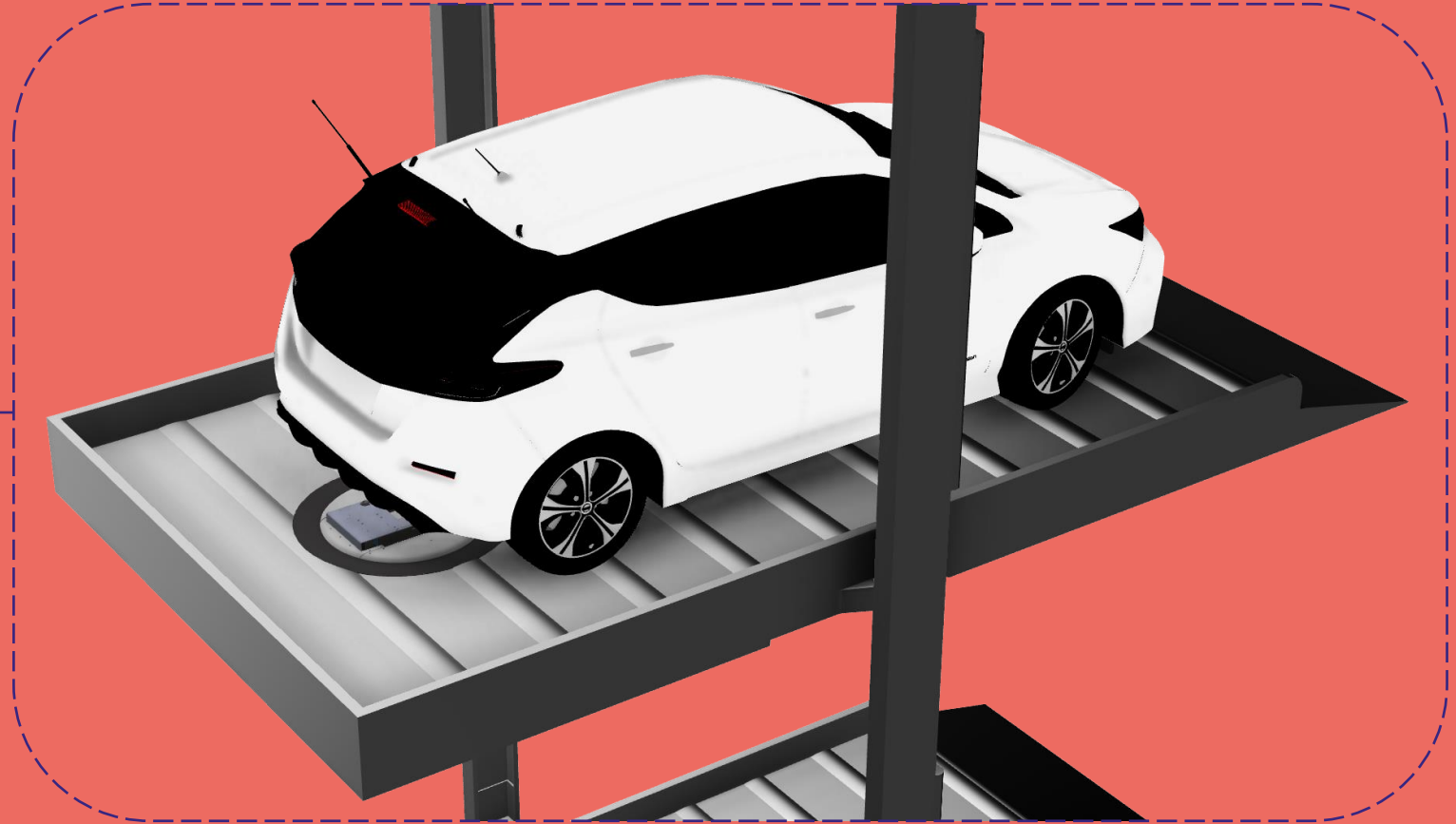
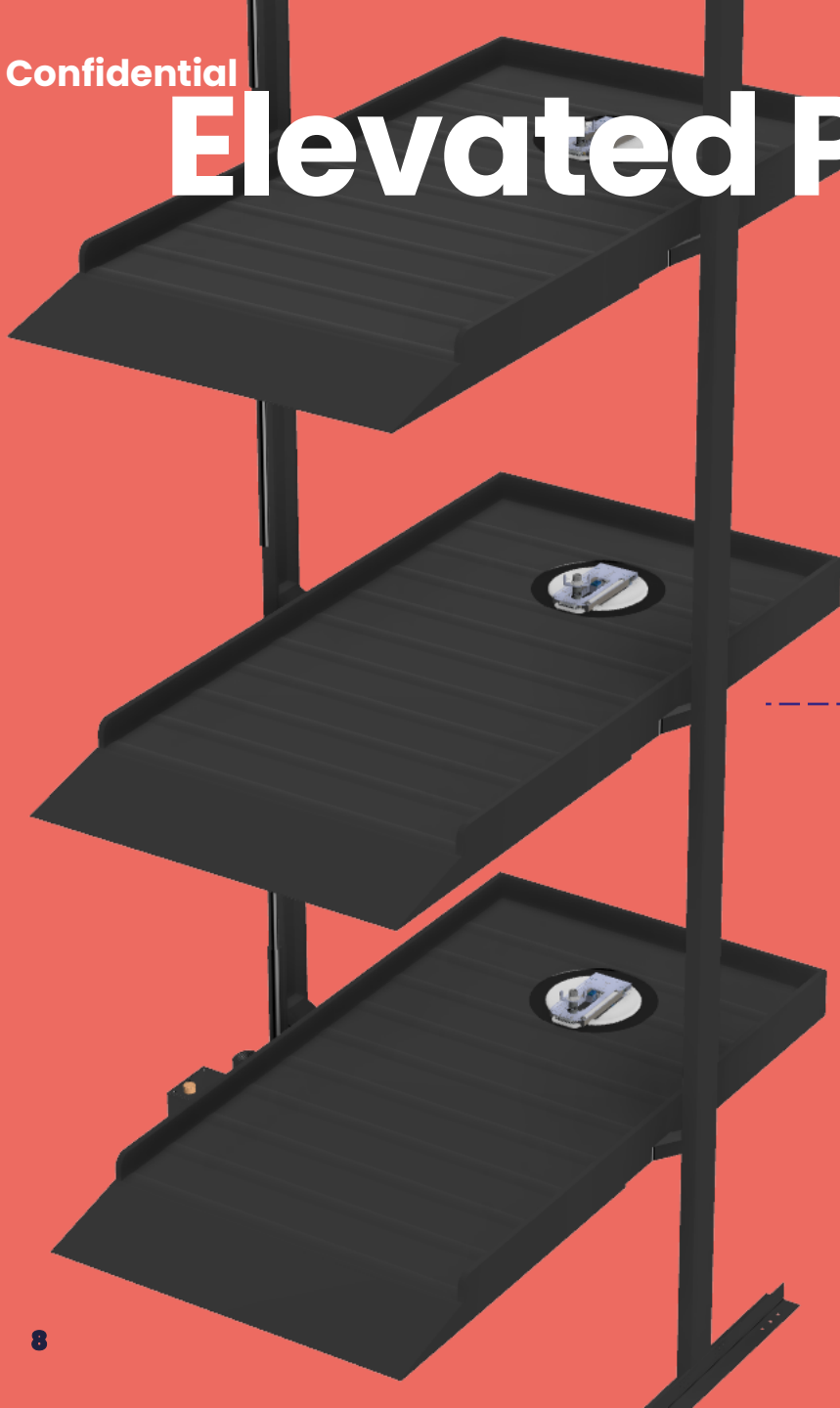


- 1. In garage
- 2. In a parking lot
- 3. In public spaces



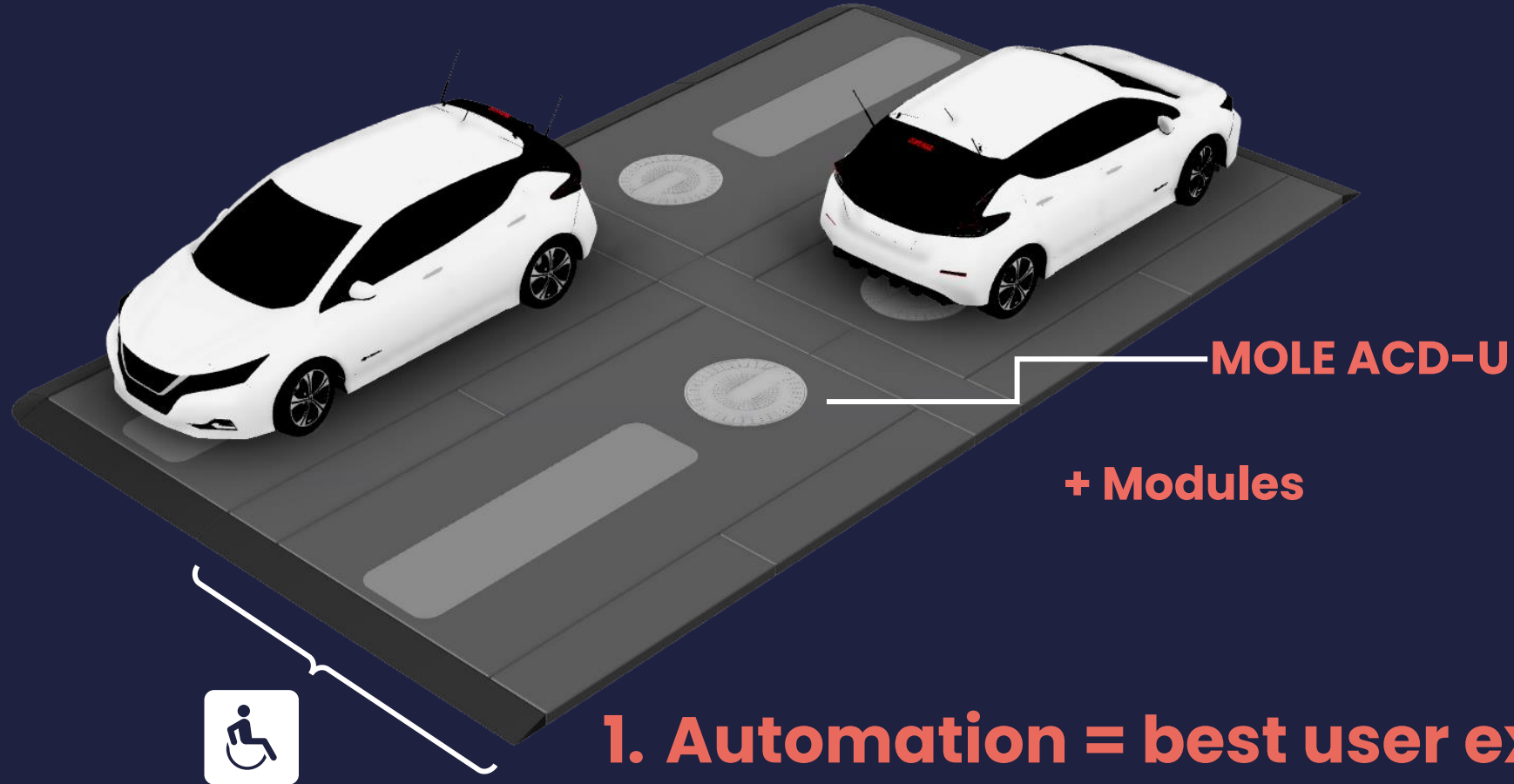
1. Easy to install
2. Easy to maintain
3. Easy to upgrade & scale

# Elevated Parking





# The MOLE end-to-end solution



1. Automation = best user experience
2. Batteries = best electricity price
3. Solar PV = green credentials

# Just park, let MOLE charge

The MOLE is a robotic ground unit fixed inside a parking bay. Any vehicle with the MOLE underbody inlet can park over the ground unit and charge its battery via the underbody adapter.

MOLE is an early mover in automated charging systems. Our IP portfolio is growing and includes granted patents.

Emerging standards for automated charging (ACD-U) indicate a large market.

MOLE is a conductive system: more efficient, scalable and cost competitive than wireless/inductive systems.

MOLE is market ready for commercial vehicles, and consumer versions are under development.



# BUILT FOR COMPATIBILITY



TYPE 1



TYPE 2



CHADEMO



CCS1



CCS2



NACS



MCS



ACDU



MOLE can be connected to any standard EVSE or supplied with an integrated AC EVSE and can interface with any charging back-end and front-end.



MOLE Ground Unit ▶



◀ MOLE Underbody Inlet

Any vehicle fitted with the MOLE underbody inlet can charge with the MOLE Ground Unit.



LCVs



HGVs



GSEs & AGVs



BUSES



AUTONOMOUS SHUTTLES



SPECIAL FLEETS



CARS

# Simple vehicle Installation

Post registration modification through authorized dealers, garages or by customers' fleet ops/engineering teams (DIFM/DIY).

In the future factory or dealer fitted installation with OEM support is planned.

Light, inexpensive and fast to install on the vehicle (~2 hrs)

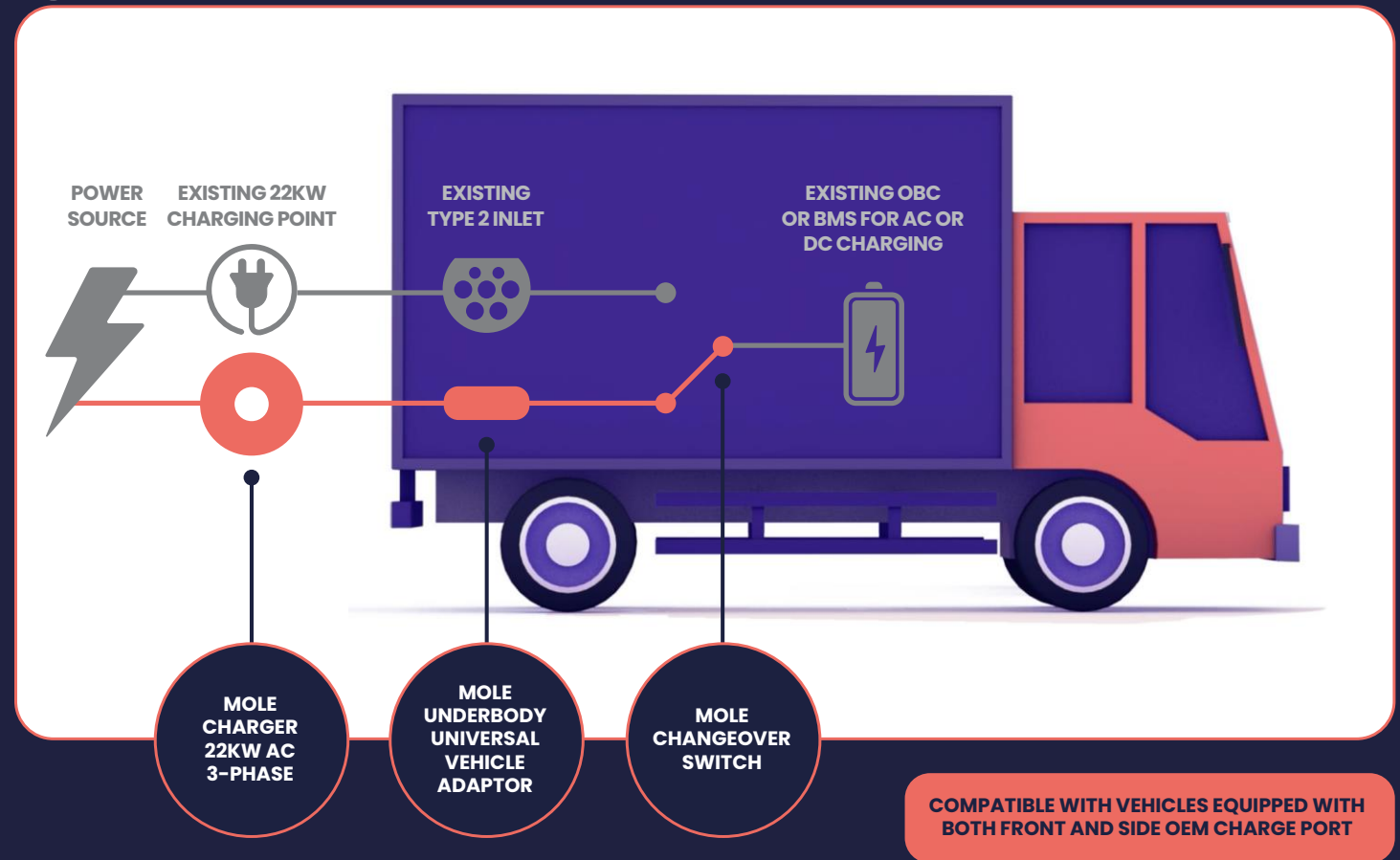
An underbody power input is added (with regulation) to existing OEM supplied circuit which is unaltered.

Existing side or front charging remains usable.

The MOLE installation is easily reversible and easy to remove.

Insurances unaffected and available.

Value added integration with full OEM involvement is planned to support additional services and user benefits.



**Watch how MOLE is installed**



## TRANSFORM YOUR FLEET DEPOT WITH MOLE



### SAVE

space and add more charging bays



### REDUCE

total cost of ownership



### EASY

to install, use, upgrade and decommission



### SIMPLIFY

operations for staff and drivers



### IMPROVE

workplace safety and operator buy-in

# As EVs deploy, user needs are emerging

Fleet depots lose 20% to 30% of capacity to make space for charging.

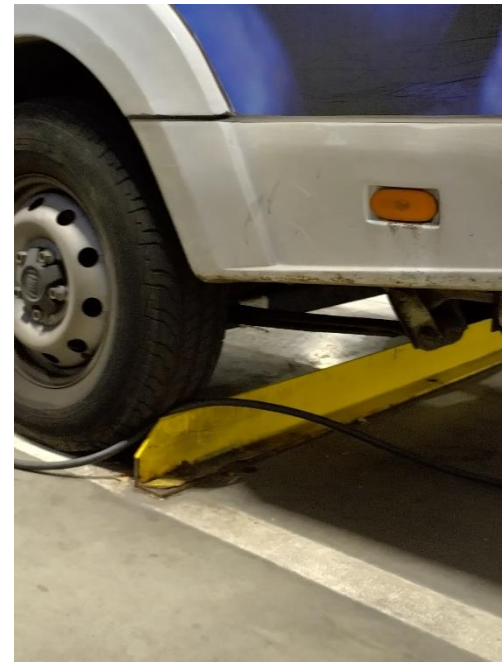
Smooth charging operations is crucial for operational efficiency.

Automation can achieve full control and optimization of charging infrastructure.

Fast and flawless execution of trading decisions, smart charging operations and route dispatch optimization.



# Costs and limitations of manual operations



Manual charging increases logistics drag.

Fleet managers rely on drivers or depot operators to connect and disconnect vehicles, including moving them around.

This costs a lot in time, disruption and operational risk (outages, breakages, accidents and delays).

Fast and flawless execution in this environment is hard to achieve when the number of vehicles under management increase.



## BENEFITS FOR CHARGE POINT OPERATORS



### ATTRACT

customers with the best user experience



### PROVIDE

disabled users a fully hands-free service



### EASY

to install, upgrade and decommission



### SAVE

space and add more charging bays



### LESS

costs, breakages, and vandalism





**CURRENT BEST PRACTICE.**

Operators allocating a large cost towards extra space and call out assistance services (e.g. fuelService callout), **but the experience for disabled users remains unchanged.**



**DISABLED CHARGING BAY WIDTH  
(2X REGULAR BAY)**

**REGULAR BAY**

**DISABLED CHARGING BAY WIDTH  
(1.5X REGULAR BAY)**

**SPACE SAVING:  
50% OF  
REGULAR BAY**

# Don't leave you EV just to charge it

# When you want to leave, just go

## **MOLE:**

**~2 SECONDS TO  
DISENGAGE & DRIVE  
AWAY WITHOUT  
LEAVING  
THE VEHICLE**

## **MANUAL CHARGING:**

**~1 TO 3 MINUTES  
TO UNTETHER  
EXTERNALLY**

# OUR JOURNEY

Funding

Commercial

**H2 2018**  
MARKET RESEARCH

Industry Standards

Granted Patents



**2019**  
FEASIBILITY STUDIES



**2020**  
PRODUCT DEVELOPMENT



**2021**  
PROTOTYPING AND LAB TESTING



**2022**  
FIELD TRIALS



**2023**  
PAID TRIALS



'A great product'



'Solves our problems and we would like to try MOLE'



'MOLE aligns with our priorities for our fleet'



'MOLE is ahead of the curve'



'Really interesting implementation and development plans'



'MOLE is years ahead of any ACD(U) we have seen on the market'





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**PLEASE GET IN TOUCH IF YOU WOULD LIKE TO KNOW  
MORE OR WORK WITH US.**

**THANK YOU!**

**UK**

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